

July 2023 USPS® Rate Change

Welcome!



Your Hosts:



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Today's Agenda

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Calendar



July 9, 2023 USPS Rate Increase

Previous Rate Increases:

- **USPS:** Jan. 22, 2023
- **UPS:** Dec. 27, 2022
- **FedEx:** Jan. 2, 2023

Tip:

Subscribe to Our Newsletter!

Sign up to get the best mailing news and updates during Rate Change.

Receive the Latest News

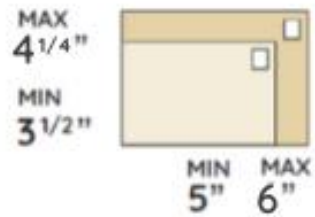


Would you like to subscribe to our Newsletter?

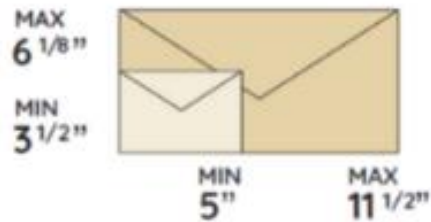
Sign up to get the best mailing news and updates in the industry.

USPS® Mail Types at a Glance

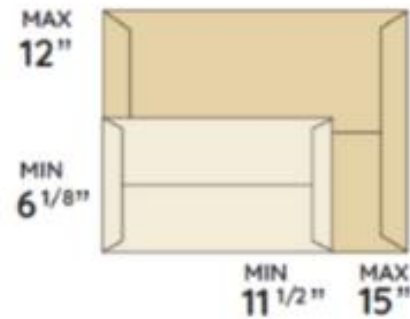
POSTCARDS



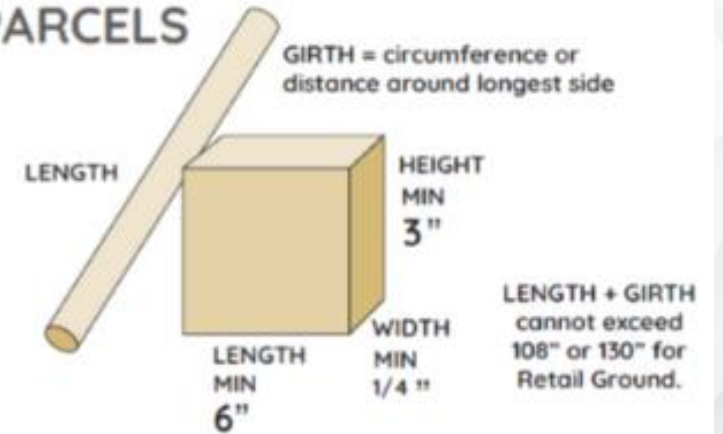
LETTERS



LG ENVELOPES



PARCELS



First-Class Mail®

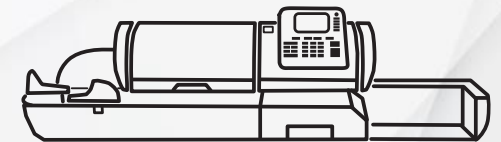
| Product | Current Price | New Price |
|------------------------------|---------------|-----------|
| Stamp Price (1oz) | 63 cents | 66 cents |
| Meter Price (1oz) | 60 cents | 63 cents |
| Letters additional ounce(s) | 24 cents | 24 cents |
| Domestic Postcards | 48 cents | 51 cents |
| International Letter (1 oz.) | \$1.45 | \$1.50 |

SAVE 5%
with Quadiant

Tip:

Save time and money and save up to 3 cents vs. a stamp!

If you send 500 pieces of mail per day, you can **save \$300/month***



See the iX Series 

Certified Mail®

| Product | Current Price | New Price |
|-----------------------------|---------------|---------------|
| Certified Mail® fee | \$4.15 | \$4.35 |
| Return Receipt (hard copy) | \$3.35 | \$3.55 |
| Return Receipt (electronic) | \$2.10 | \$2.20 |



Still using green cards?

SAVE \$1.35
on every
Certified Letter!

Q: Latricia G:

Many of our offices need to send Certified Mail, however staff are going to the US Post office for these functions. What can we do?

A: You don't have to go to the Post Office! Send Certified Mail right from your computer or home office and save 38% on the cost using an online solution like e-Certify.

Check out e-Certify 

Priority Mail® Flat Rate

No rate change in July 2023

| Product | Post Office | Quadient | Savings |
|----------------------------|-------------|----------|---------------|
| Regular Flat Rate Envelope | \$9.65 | \$8.05 | \$1.60 |
| Legal Flat Rate Envelope | \$9.95 | \$8.35 | \$1.60 |
| Padded Flat Rate Envelope | \$10.40 | \$8.80 | \$1.60 |
| Small Flat Rate Boxes | \$10.20 | \$8.55 | \$1.65 |
| Medium Flat Rate Boxes | \$17.10 | \$14.75 | \$2.35 |
| Large Flat Rate Boxes | \$22.80 | \$19.90 | \$2.90 |

**SAVE UP
TO 32%!**
with
Quadient

Priority Mail Express® Flat Rate

No rate change in July, 2023

| Product | Post Office | Quadient | Savings |
|---------------------------|-------------|----------|---------|
| Flat Rate Envelope | \$28.75 | \$24.90 | \$3.85 |
| Legal Flat Rate Envelope | \$28.95 | \$24.90 | \$4.05 |
| Padded Flat Rate Envelope | \$29.45 | \$25.35 | \$4.10 |

**SAVE UP
TO 17%!**
with
Quadient

Tip: Use this when you need something delivered fast! It guarantees delivery overnight and is available 365 days a year.

It's Time to Think About Presort Prices

| First-Class Mail Commercial Prices | Price |
|---------------------------------------|---------|
| Mixed AADC Automation Letters (1 oz.) | \$0.561 |
| AADC Automation Letters (1 oz.) | \$0.537 |
| 5-Digit Automation Letters (1 oz.) | \$0.498 |
| Mixed ADC Automation Flats (1 oz.) | \$0.893 |
| Postcard Machinable Presorted | \$0.404 |

Q: Raymond S:

Do you have information on prices for bulk mailing?

A: With the right mail volume, you can earn a discount on bulk mail if it is presorted by zip code. That saves the USPS from having to do the work, so they pass the savings on to your business!

Tip:

You can get access to postage discounts with presort prices using our mail automation software Impress®.

[Think about presorting mail.](#) 

[Check Out Mail Software](#) 

Marketing Mail

| Product | Percent Increase |
|---------------------|------------------|
| USPS Marketing Mail | 5.378% |
| Periodicals | 8.122% |
| Special Services | 5.232% |

Tip: Marketing Mail is mailing that doesn't get sent using First-Class service, but does provide a postage discount. Saturate a zip code and send marketing mail to an entire route or area. It's a win-win for your business!



[Explore Marketing Mail](#) 

Let's talk about USPS Ground Advantage

Overview:

- Ground shipping service
- 2- to 5-day delivery standard
- Packages weighing up to 70 lbs.
- Commercial and retail prices available
- Free package pickup
- Tracking included
- Certificate of Mailing and Certified Mail not available



USPS Ground Advantage combines:

- USPS Retail Ground[®]
- First-Class Package[®]
- Parcel Select Ground[®] services
- First-Class Package Return[®]
- Ground Returns

[Learn more](#) 


USPS Ground Advantage Pricing

No changes in rates and pricing!

| Size | Post Office | Quadient | Savings |
|------------|-------------|----------|---------------|
| 1 - 4 oz. | \$4.75 | \$3.59 | \$1.16 |
| 5 - 8 oz. | \$5.40 | \$3.99 | \$1.41 |
| 9 - 12 oz. | \$6.15 | \$4.62 | \$1.53 |
| 13 oz. | \$7.50 | \$5.85 | \$1.65 |



Tip: Multicarrier shipping software helps you unlock the best rates and takes the guesswork out of your day-to-day process.

[Check out Shipping Software](#) 

Talk with a Mail Expert



**Would you like to talk
to a Mail Expert?**

Find solutions to navigating these new rates, fees & surcharges
and the impact on your mailroom budget now!

4 Ways to Reduce Mailroom Costs

1

Get the meter discount!

Save on your mailing costs and skip the Post Office. It's costing your business time and money.

2

Do Certified Mail® online.

Use Electronic Return Receipt.
Upgrade your entire process and save 38% on all Certified Mail costs immediately with an online solution like e-Certify.

3

Think about presorting mail.

You can get access to postage discounts with presort prices using our mail automation software Impress®.

4

Consider mail automation.

Fold, insert and seal mail in one step with a folding machine! Just set a job and return to find envelopes securely stacked and ready to be metered.

6 Ways to Reduce Your Shipping Costs



- Use package services that are not subject to DIM/ Volumetric weight.



- Use the smallest possible box to ship your items.



- Use flat envelopes or pouches when shipping soft items.



- Ask your carrier representative how to qualify for Commercial Base or Daily Rate discounts.



- Audit your invoices! Look for hidden fees and monthly charges.



- Explore multiple carriers, or use software that can do it for you.

[NeoShip](#) 

[S.M.A.R.T](#) 

Updating Your Postage Meter




Q: Paul G:

Do the rate updates happen automatically to our machine, or do we have to manually update it?

A: Update Quadient postage meters by making a “Generic Call” from the machine to the server.

iX Series Meters, Neoship, and e-Certify will automatically update rates. Just log off & log in!

Find step by step instructions, visuals, and a lot more helpful information:

- [IS/IM Series](#) 
- [iX-1](#) 
- [iX-3](#) 

[Visit Knowledge Base](#) 

Questions About Your Postage Meter

Q: Deanna W:

How will our meter be updated with the new IMI Compliance?

A: Starting December 2024, only IMI postage meters will be compliant. Quadient is a USPS partner, and all of our iX-Series meters are fully IMI compliant and Postal Service approved! Our Mail Experts can help you make the transition easy!

[See the iX-Series](#) 

Q: Linda G:

Are there step-by-step instructions on how to use machines for different types of mailings?

A: Everything you need to know about your postage meter, how to use it, how to update it, is on our **Knowledge Base**. Check it out, find your postage meter and follow the instructions.

[Visit Knowledge Base](#) 

Questions About Your Postage Meter

Q: Cassandra M:

Are the D400 stickers being discontinued?

A: Yes, but new labels can be obtained by going to [MyQuadiant.com](https://myquadiant.com) and logging in to your account.

Q: Shannon O:

What options are there for the end of Express Mail corporate accounts, effective July 1, 2023?

A: There are several alternative methods of payment. You can contact a Sales Account/BSN Rep or a local Post Office for assistance with USPS Product/Service account migration. Please send questions to MSSC@usps.gov.

[Go To MyQuadiant.com](https://myquadiant.com) 

July 2023 Postage Rate Guides



Q: Miriam F:









I would like a sheet with rates for weights and size of letters. Do you have that?

A: Check out our updated guides!

[USPS Rate Guide](#) 

[FedEx and UPS Guide](#) 

Solutions & Resources

- Get the meter discount! 
- Do Certified Mail® online. 
- Consider mail automation. 
- Think about presorting mail. 
- Postage Rates cheat sheet 
- Save on Shipping Costs: Rate Shop 
- What is DIM Weight? 
- 2023 USPS, Fedex and UPS Mailing & Shipping Rates 

Thank you
for attending!

