

Welcome!

Mailing & Shipping Peak Season: What to expect and how to save



Your Hosts



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Today's Agenda

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U.S. Peak Season Increase

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Canada Peak Season Increase

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Mailing & Shipping Rates Increases in January

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Tips to Reduce Your Mailroom Costs



Peak Season Calendar



Sep. 5, 2022 - Jan. 15, 2023

FedEx Surcharges

Oct. 2, 2022 - Jan. 22, 2023

USPS Rate Increase

Oct. 30, 2022 - Jan. 14, 2023

UPS Surcharges



Sep. 12, 2022 - Jan. 15, 2023

Canada Post Rate Increase

Oct. 2, 2022 - Jan. 14, 2023

UPS Surcharges

Oct. 3, 2022 - Jan. 15, 2023

Purolator

October 3, 2022 - Jan. 15, 2023

FedEx Surcharges

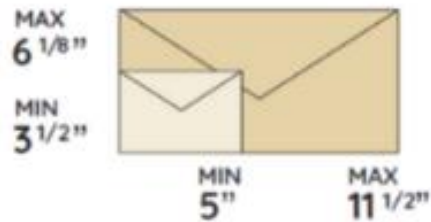
USPS® Mail Types at a Glance



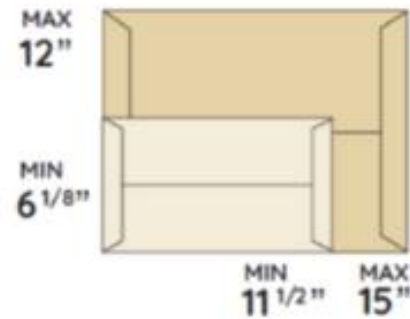
POSTCARDS



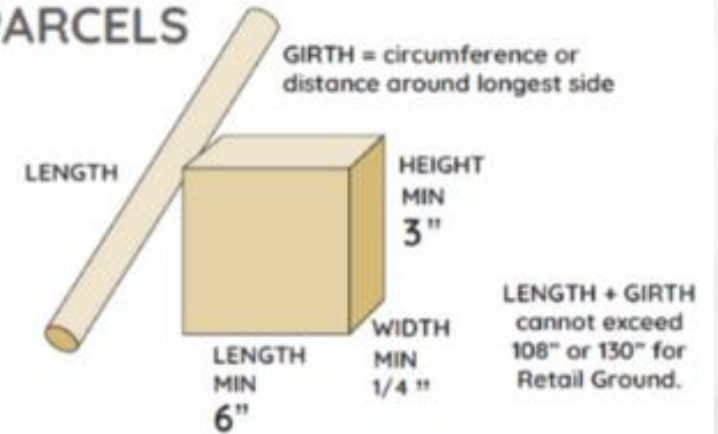
LETTERS



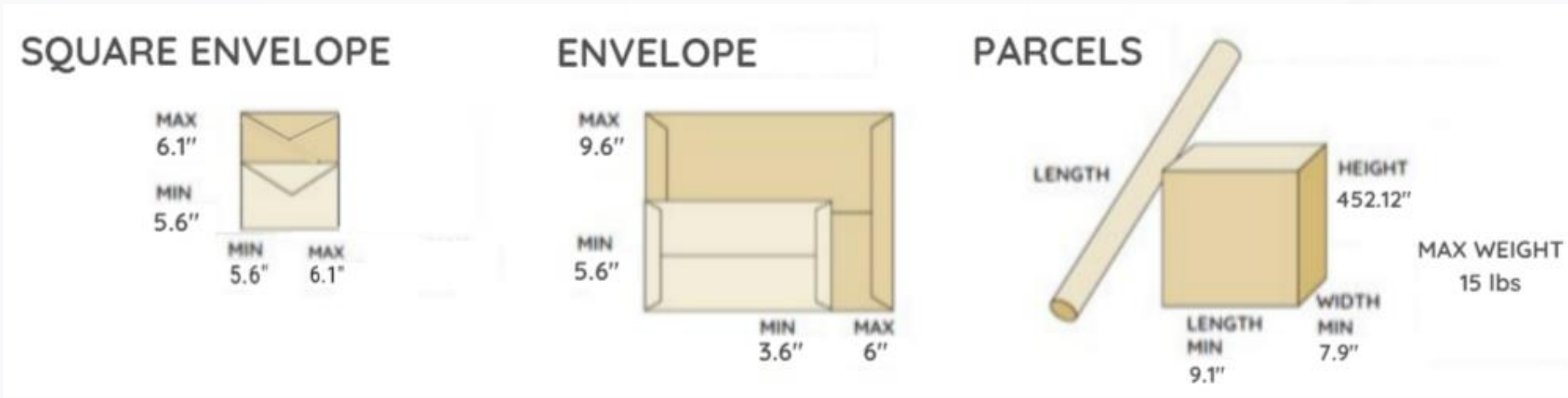
LG ENVELOPES



PARCELS



Canada Post® Mail Types at a Glance



Cubic volume / density factor = volumetric equivalent actual weight

Big-Picture Adjustments for the USPS®



Increase for Priority Mail® and Priority Mail Express®:

Product	With Quadient	At Post Office
PM and PME Flat Rate Boxes and Envelopes	+ \$0.75	+ \$0.95
Zones 1-4, 0-10 lbs.	+ \$0.25	+ \$0.30
Zones 5-9, 0-10 lbs.	+ \$0.80	+ \$1.00
Zones 1-4, 11-25 lbs.	+ \$0.75	+ \$0.95
Zones 5-9, 11-25 lbs.	+ \$2.80	+ \$3.20
Zones 1-4, 26-70 lbs.	+ \$3.00	+ \$3.25
Zones 5-9, 26-70 lbs.	+ \$6.50	+ \$6.45

Big-Picture Adjustments for the USPS®



Increase for First-Class Package Service, Parcel Select Ground, and USPS Retail Ground:

Product	With Quadient	At Post Office
Zones 1-4, 0-10 lbs.	+ \$0.25	+ \$0.30
Zones 5-9, 0-10 lbs.	+ \$0.40	+ \$0.60
Zones 1-4, 11-25 lbs.	+ \$0.75	+ \$0.95
Zones 5-9, 11-25 lbs.	+ \$1.60	+ \$2.70
Zones 1-4, 26-70 lbs.	+ \$3.00	+ \$3.25
Zones 5-9, 26-70 lbs.	+ \$5.50	+ \$5.85

Big-Picture Adjustments for the USPS®



Parcel Select is an economical, ground delivery service from the USPS that's perfect for medium and large volume shippers. Plus, USPS tracking is included at no additional charge!

Product	Current	Increase
Parcel Select Destination Delivery Unit (DDU)	Starts at \$3.50	+ \$0.25
Parcel Select DSCF	Starts at \$3.77	+ \$0.75
Parcel Select DNDC	Starts at \$4.84	+ \$0.75

Big-Picture Adjustments for Canada Post



Domestic	USA/ International
Priority™	Priority™ Worldwide (effective January 9, 2023)
Xpresspost™	Xpresspost™
Xpresspost™ Certified	Expedited Parcel™ - USA
Expedited Parcel™	International Air & Surface Parcel
Regular Parcel™	Small Packet™ - USA & International
Library Materials	Tracked Packet™ - USA & International

Domestic

Weight average price increase for parcels is 4%

USA/ International

Weight average price increase for parcels is 1.4%

[Canada Post Site](#)



Big Picture Adjustments Purolator



Peak Surcharge Type	Applicable Service	Surcharge Amount
Peak Additional Handling	Additional Handling	\$7 CAD per piece
Peak Oversized	Oversized	\$7 CAD per piece
Peak Residential Heavyweight	Residential Heavyweight	\$7 CAD per piece
Peak Large Package	Large Package	\$60 CAD per piece
Peak Large Package	Over Maximum Limit	\$450 CAD per piece

Peak Residential Area (Nov. 14, 2022 – Jan. 15, 2023)

Applicable Service: Residential Area; Signature Requires to a Residential Area; QuickShip
\$0.50 CAD per shipment or **\$1.50 CAD** per shipment

[Purolator Site](#)



FedEx® Surcharges



U.S. Express Package Services, U.S. Ground Services, International Ground Service

Sept. 5 –Oct. 2 /Oct. 3 –Jan. 15

- **Additional Handling Surcharge**: : **\$3.45/\$6.55** / package
- **Oversize Charge**: **\$39.50/\$68.75** / package
- **Peak Surcharge**: FedEx Ground® Economy Package Services
 - \$1.50 per package, Oct. 31 – Nov. 27
 - \$2.50 per package, Nov. 28 – Dec. 1
 - \$1.50 per package, Dec. 12 – Jan. 15

[FedEx Site](#)



FedEx® Surcharges



October 3, 2022 - Jan. 15, 2023

FedEx Express Intra-Canada

- *Oversize Charge Intra-Canada Package Services: **\$145 CAD**/shipment*
- *Additional Handling Surcharge: **\$27 CAD** (Dimension), **\$30 CAD** (Weight), **\$25 CAD** (Packaging)/shipment*

FedEx Ground Intra-Canada and International

- *Oversize Charge: **\$50 CAD**/package*
- *Additional Handling Surcharge: **\$6 CAD**/package*
- *Unauthorized Package Fee: **\$450 CAD**/ package*

[FedEx Site](#)



UPS® Surcharges



- **Oct. 2, 2022 - Jan. 14, 2023:**

A Peak/Demand Surcharge will apply to packages that require Additional Handling and Large Packages

- **Additional handling** (\$3.50 increase to \$6.50)
- **Large packages** (\$40 increase to \$70),
- **Over maximum limits** (no charge to \$400)

- **Oct. 30 - Jan. 14, 2023:**

High-volume shippers only (more than 20,000 packages a week): Peak/Demand Surcharge applied to UPS® Air Residential, UPS® Ground Residential, and UPS SurePost® Packages.

[UPS Site](#)



UPS® Surcharges



Oct.2, 2022 - Jan. 14. 2023

- UPS Canada Domestic Air and Ground Services: **\$0.95 CAD**/package
- UPS Standard® to/from the U.S.*: **\$0.95 CAD**/ package
- UPS Trade Direct® Northbound: **\$0.95 CAD**/package
- Additional Handling*—All Outbound/Import Services: **\$7 CAD**/package
- Large Package*—All Outbound/Import Services: **\$70 CAD**/package
- Over Maximum Limits*— All Outbound/Import Services: **\$450 CAD**/package

*Excluding UPS Worldwide Express Freight®/UPS Worldwide Express Freight®

[UPS Site](#)



6 Ways to Reduce Your Shipping Costs



- Use package services that are not subject to DIM/Volumetric weight.



- Use the smallest possible box to ship your items.



- Use flat envelopes or pouches when shipping soft items.



- Ask your carrier representative how you can qualify for Commercial Base or Daily Rate discounts.



- Explore multiple carriers, or use software that can do it for you.



- Audit your invoices!

Solutions to Help Your Shipping Process

- Compare the prices of different carriers and services
- Get the best price for your shipping
- Make the best decision for your business



NeoShip
S.M.A.R.T



NeoShip
S.M.A.R.T
2Ship



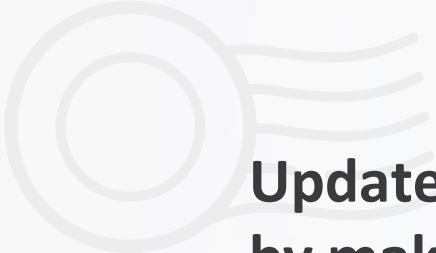
Talk with a Mail Expert



**Would you like to talk
to a Mail Expert?**

Find solutions to navigating these new rates, fees & surcharges
and the impact on your mailroom budget now!

Updating Your Postage Meter



Update Quadient postage meters by making a “Generic Call” from the machine to the server.

iX Series Meters, Neoship, 2Ship and e-Certify (US) will automatically update rates. Just log off & log in!



- Protect your business from overpaying for mailing and shipping rates.
- Avoid incorrect billing, penalties and other costs to your business.

[Visit Knowledge Base](#) 

Let's Not Forget!

January Mailing & Shipping Rate Changes



FedEx - Effective Jan. 2, 2023

- FedEx Express, FedEx Ground, and FedEx Freight rates will increase.
- There will be changes to shipping surcharges and fees that may apply to your shipment and affect your total shipping rate.
- Late fees will increase for parcel shipments.

USPS - Effective January 22, 2023

UPS - As of today, we do not have further information.



Let's Not Forget!

January Mailing & Shipping Rate Changes



Canada Post - Effective January 15, 2023

Purolator - Effective January 15, 2023

FedEx - Effective Jan. 15, 2023

- FedEx Express, FedEx Ground, and FedEx Freight rates will increase.
- There will be changes to shipping surcharges and fees that may apply to your shipment and affect your total shipping rate.
- Late fees will increase for parcel shipments.

UPS - As of today, we do not have further information.



4 Ways to Reduce Mailroom Costs

1

Get the meter discount!

Save on your mailing costs and **Skip the Post Office**. It's costing your business time and money.

2

Do Certified Mail® online (US).

Use electronic Return Receipt.

Upgrade your entire process and **save nearly 48%** on all Certified Mail costs immediately with an online solution like e-Certify.

3

Think about presorting mail.

You can get access to postage discounts with presort prices using our mail automation software Impress®.

4

Consider mail automation.

Fold, insert and seal mail in one step with a folding machine! Just set a job and return to find envelopes securely stacked and ready to be metered.

2022 USPS and Canada Post Postage Rate Guides

Get the updated Rates and ways to save all in one place!



Get your guides:

- USPS Rate Guide
- Fedex and UPS











Get your guide:
Canada Post
Mailing &
Shipping Guide









Solutions & Resources



- Get the meter discount! 
- Do Certified Mail® online. 
- Think about presorting mail. 
- Consider mail automation. 
- Peak shipping season rates, fees and surcharges cheat sheet 
- The Quickest Way to Save on Shipping Costs? Rate Shop 
- What is DIM Weight? 
- 2022 USPS, Fedex and UPS Mailing & Shipping Rates 

Canada Resources



- Get the meter discount! 
- Consider mail automation. 
- Blog: Top Five Ways a Folder Inserter will change Your (Work) Life. 
- Canada Post Mailing and Shipping Guide 
- Canada Post Postal Rates Resource Hub 
- Canada Post rate tool! 

**Thank you
For attending!**



Questions?